



Shanghai Jiao Tong University

LA200 Business Law

Instructor:	TBD	Email:	
Home Institution:		Office:	
Office Hours:	TBD		
Term:	28 May-28 June, 2018	Credits:	4 units
Classroom:	TBD	Teaching Assistant(s):	TBD
Class Hours:	Monday through Thursday, 3:20 – 5:20 pm		
Discussion Session:	2 hours each week, conducted by teaching assistant(s)		
Total Contact Hours:	66 contact hours (1 contact hour = 45 mins, 3000 mins in total)		
Required Texts (w/ ISBN):	Kubasek, (2017) <i>Dynamic Business Law</i> , 4th Edition, McGraw Hill, ISBN 9781259723582		
Prerequisite:	N/A		



Course Goals

Students successfully completing this course will be able to:

- A. To understand, appreciate and apply ethical principles as they relate to business
- B. To understand the basic functions and jurisdictional requirements of state and federal courts
- C. To understand various legal systems including common law and civil law
- D. To distinguish between civil, criminal & statutory law, substantive and procedural law
- E. To develop and refine critical thinking skills including legal reading, writing and application of law to fact
- F. To understand and apply the law of torts, contracts, the Uniform Commercial Code (UCC), sales, agency, employment and business transactions
- G. To effectively use alternative dispute resolution and peacemaking skills
- H. To understand issues involving risk management and insurance
- I. To develop effective negotiation strategies
- J. To develop a plan for personal and business litigation avoidance

Key Topics

- ✧ The Origin and Application of the Common Law
- ✧ Criminal and Civil Law
- ✧ Small Claims Procedure
- ✧ Selecting an Attorney
- ✧ Court Jurisdiction: Personal Jurisdiction, Subject Matter Jurisdiction and Venue
- ✧ The Anatomy of a Civil Lawsuit, Pleading, Discovery, Trial & Appeal
- ✧ Constitutional Law as Applied to Business, The Commerce Clause, 1st Amendment, Equal Protection
- ✧ Torts: Intentional Torts, Negligence, Strict Liability & Business Torts
- ✧ Contracts: The Uniform Commercial Code- Article 2 and 2A & the Common Law
- ✧ Ethical Issues in Law
- ✧ Alternative Dispute Resolution: Mediation, Arbitration and Peacemaking

Course Information:

You must be prepared to discuss the assigned materials. In the event you are unprepared for any class question or case discussion your overall cumulative grade points may be reduced five points for each instance you are unprepared. We need your active participation! Please do not use phones, computers or other electronic devices during class. You must have a text available in each class meeting.

The use of cellphones, computers or other electronic devices in class is prohibited.



Grading Policy

Grading Scale is as follows:

Number grade	Letter grade	GPA
90-100	A	4
85-89	A-	3.7
80-84	B+	3.3
75-79	B	3
70-74	B-	2.7
67-69	C+	2.3
65-66	C	2
62-64	C-	1.7
60-61	D	1
≤59	F (Failure)	0

Important: Earning a grade of A in the course *also* requires that you were prepared for each class meeting, maintained professionalism at all times, completed all class assignments and actively participated in class.

Four quizzes: Multiple choice / Essay	40%=10% *4
Written Assignments / Case Briefs	10%
Class Participation / Professionalism	10%
Final Examination - Comprehensive	40%

Attendance

Absences from class meetings may adversely affect your course grade. Please do not attend another section of Business Law I absent an extraordinary reason and upon advance notice to the instructor.



Class Schedule (Subject to Change)

Date	Topics	Assignments/ Deliverables
28-May	An Introduction to Dynamic Business Law Common Law v. Civil law The Doctrine of Stare Decisis	Chapter 1
29-May	Business Ethics and The U.S. Legal System Court Jurisdiction Alternative Dispute Resolution- Mediation and Arbitration The Anatomy of a Lawsuit	Chapter 2
30-May	Small Claims Court Selection of an Attorney	Chapter 3
	Quiz # 1	
31-May	Constitutional Principles Commerce Clause Art. I Section 8 Bill of Rights	Chapter 5
	Quiz # 2	
4-Jun	Tort Law: Intentional Torts	Chapter 8
5-Jun	Negligence: Duty, Breach, Causation and Damages Strict Liability	Chapter 9
6-Jun	Product Liability Defective or Unreasonably Dangerous Products Defenses: Warnings, Misuse and Assumption of Risk	Chapter 10
	Quiz # 3	
7-Jun	Introduction to Contracts Valid, Void, Voidable & Unenforceable Agreements Uniform Commercial Code Articles 2 and 2A	Chapter 13
11-Jun	Agreement	Chapter 14
12-Jun	Consideration	Chapter 15
13-Jun	Capacity and Legality	Chapter 16
14-Jun	Legal Assent	Chapter 17
	Contracts in Writing	



Date	Topics	Assignments/ Deliverables
18-Jun	Statute of Frauds Parol Evidence Rule	Chapter 18
19-Jun	Third-Party Rights to Contracts Third- Party Beneficiary Contracts Assignment of Rights	Chapter 19
20-Jun	Delegation of Duties Discharge and Remedies	Chapter 20
	Quiz # 4	
21-Jun	Introduction to Sales and Lease Contracts Contracts for the Sale of International Goods (CISG)	Chapter 21
25-Jun	Central Themes Under the UCC including Good Faith and Contract Formation A Foundation for future study in Business Law II	
26-Jun	Insurance Law	Chapter 51
27-Jun	Summary	
28-Jun	Final Exam	